

Are you an Entrepreneur?

I have compiled a quiz for you to determine whether or not you might become a successful entrepreneur.

True home-based entrepreneurs would put a check mark (yes) beside most of the statements below.

Be honest with yourself as you determine whether each statement describing a successful home business owner also describes YOU:

- ⇒ I have a strong desire to be successful in my own home-based business
- ⇒ I set realistic goals
- ⇒ I enjoy planning for my future and working to make it happen
- ⇒ I am well organized
- ⇒ I pay attention to detail
- ⇒ I regularly review my priorities
- ⇒ I continue to work toward long-term goals despite setbacks
- ⇒ I take responsibility for my actions and fix mistakes easily and quickly
- ⇒ I have specific expertise in the business I want to start
- ⇒ I ask questions to learn what I need to know to succeed
- ⇒ I keep legible notes
- ⇒ I can obtain the money I need without getting into cash flow problems
- ⇒ I have sound financial knowledge of how a business operates
- ⇒ I know the difference between gross and net profits
- ⇒ I read the financial and business sections of the newspaper on a regular basis
- ⇒ I keep up with current affairs
- ⇒ I know how to find my niche in the market and how to identify my customers
- ⇒ I have faith in my ability to choose an excellent product and/or service to promote
- ⇒ I know how to present information in a convincing manner
- ⇒ I am imaginative and use innovative techniques to achieve my goals
- ⇒ I am self-motivated
- ⇒ I am willing to handle tasks I don't particularly enjoy
- ⇒ I relate well to people on all levels
- ⇒ My assessments of people and situations are almost always accurate
- ⇒ I easily develop associations for professional support
- ⇒ I can converse easily with most people
- ⇒ I express myself well in writing
- ⇒ I can express myself in a way that others are interested in what I have to say
- ⇒ I can ask a direct question in an uncomfortable situation
- ⇒ I start each day in a positive way

- ⇒ I like myself and who I am
- ⇒ I handle stressful situations with a positive and realistic attitude
- ⇒ I embrace the unknown and enjoy new challenges
- ⇒ I am not afraid of hard work and can handle complex tasks
- ⇒ I am not easily sidetracked
- ⇒ I maintain a sense of humor when plans fall through
- ⇒ I express ideas and feelings logically, both orally and in writing
- ⇒ I tackle work with enthusiasm and a high energy level
- ⇒ I enjoy working hard and the resulting fruits of my labor
- ⇒ I have six months savings as a cushion to support my business startup
- ⇒ My family and friends support my decision to start a home business
- ⇒ I am in good physical health and able to endure long hours
- ⇒ I work to maintain and enhance my health and fitness
- ⇒ I can take initiative and work without direction
- ⇒ I can work alone for long periods of time
- ⇒ I am willing to hire household/childcare help so I can focus on my business
- ⇒ Rejection or criticism doesn't depress me
- ⇒ I am willing to work long, hard hours
- ⇒ I am prepared to wait a few months before making a profit

Could you answer “YES” to all or most of these questions?

If so, great! Then you have what it takes to become a successful entrepreneur.

If you couldn't agree with many of the questions, don't despair. Perhaps you might consider finding a complementary partner for your business that can support your goals and assume the responsibilities for which you are not suited.

Remember: Where there's a will, there's a way!!